

JASON ROGER PFEIFFER
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PROFESSIONAL EXPERIENCE

GEICO INSURANCE COMPANY – Tucson, Arizona **Business Analyst – Six Sigma Greenbelt Candidate**

November 2005 - Present

Analyzed & performed necessary research and process reviews to strengthen the GEICO Claims Department

- ▶ Identified company-wide service failures using Six Sigma Methodology to repair.
- ▶ Implemented web based training protocol for learning opportunities.
- ▶ Created and maintained company-wide Microsoft Access Databases.
- ▶ Compilation and interpretation of data for presentation to all levels of management.
- ▶ Development and implementation of large scale projects and statistical studies leading a staff of 50 through process reviews.
- ▶ Development of presentation platforms for process reviews and data analysis.
- ▶ Working towards completion of Six Sigma Greenbelt Certification using the DMADV model.

JONATHAN HOLDEN & ASSOCIATES MARKETING – Tucson, Arizona **Project Manager/coordinator for the visit of His Holiness The Dalai Lama**

2005 (project based)

Coordinated and planned this event which took place at the Tucson Convention Center in 2005

- ▶ Liaison with the State Department, U.S. Secret Service, Tucson Police Department and Tucson Convention Center for all security functions of the event.
- ▶ Supervised professional security staff of 30 and volunteer staff of 60.
- ▶ Assisted in all marketing and public relations aspects of this event to include press conferences.
- ▶ Assisted in end stage planning of all aspects of this event with over 8000 people in attendance.

AMERICAN CANCER SOCIETY – Tucson, Arizona **Community Relationship Manager**

2004 – 2005

Responsible for the implementation and coordination of 5 fundraising events with an assigned goal of \$315,000 as well as building relationships with new and existing volunteers and community based leaders.

- ▶ Identified and cultivated donors and constituents on a state-wide basis.
- ▶ Utilized volunteers to implement action plans for assigned fundraising events.
- ▶ Analyzed development performance to enhance existing income and identify new sources of income and business development.
- ▶ Worked as lead coordinator on five annual fundraising events, managing committees, timelines, budgets, events and sponsorship development.

ACCOMPLISHMENTS:

- Fundraising goal achieved and surpassed by May, with a fiscal year end of August.
- All events completed under budget.
- Selected to manage the offices largest events, both with net incomes of over \$115,000 apiece.

RR DONNELLEY - Financial Services Division – Newport Beach, California **Deal Manager Associate**

2000 – 2004

Responsible for up to 40 accounts simultaneously, interacting with clients in end to end management of all aspects of financial reporting with the U.S. Securities and Exchange Commission.

- ▶ Analyzed clients' needs; provided guidance to ensure accuracy and conformance with established SEC regulations.
- ▶ Prioritized, planned, directed, and oversaw each project through completion managing clients' changing needs along the way.
- ▶ Coordinated activities with a staff of internal and external departments.
- ▶ Built strong relationships with clients in order to succeed in gaining their trust and respect.
- ▶ Consistently assigned to the company's largest and most valued clients.
- ▶ Functioned as an advisor and mentor to other Project Managers.
- ▶ Suggested additional client services to expand business.

ACCOMPLISHMENTS:

- Selected to manage high profile transactions.
- Selected as internal auditor of the Western Region to coordinate activities for ISO certification.
- Selected to travel to other West Coast cities to manage high profile accounts.

BOWNE & CO – Los Angeles, California **Market Research Analyst**

1998 – 2000

Researched and prepared marketing reports regarding competitive firms. Designed and developed the Financial Document Library.

- ▶ Analyzed competitor's business model and developed Market Share Reports for presentation to management.
- ▶ Maintained and organized the Document Library of over 1000 pieces utilizing Excel and our Intranet database.

EDUCATION

CHRISTIAN BROTHERS UNIVERSITY - Memphis, TN - Bachelor of Arts, Major in Psychology